

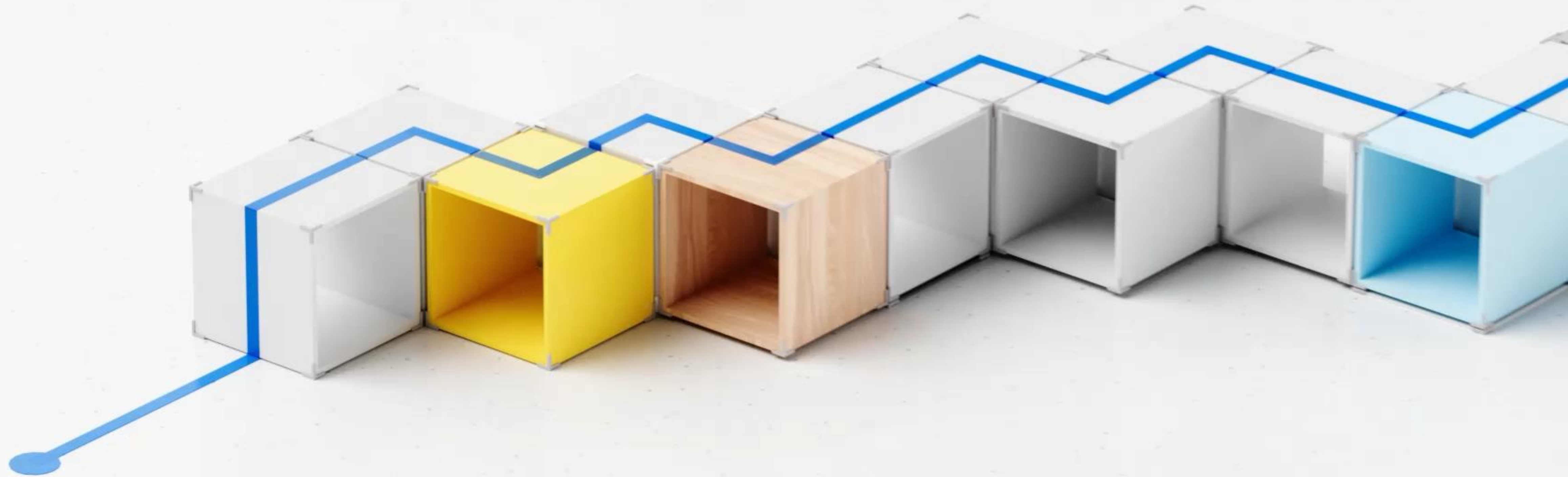
Client engineering: AI pronta all'uso co-creata con te

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Storage Brand Leader
IBM Technology Switzerland

IBM Client Engineering

Proving value through outcome driven solutions



Deliver Real Business Value

co-creating with our multi-disciplinary team

What do we offer?

We deliver confidence in the technical solution to your compelling business needs, through co-creating a pilot that brings to life the art of the possible.

We collaboratively help you:

- Accelerate technical initiatives
- De-risk innovation
- Identify high-value use cases
- Prove new technology solutions quickly
- Align stakeholders across business and IT
- Develop hands-on technology skills
- Deliver business value with no upfront cost



Our team



Business Technology Leaders

Identify use cases, communicate, and drive business value



Innovation Designers

Ensure a user-centred lens is consistently applied throughout the Pilot



Solution Architects

Architect and develop solutions with a focus on scalability and innovation



AI Engineers

Build and deploy AI models and pipelines that enable intelligent, adaptive, and data-driven solutions

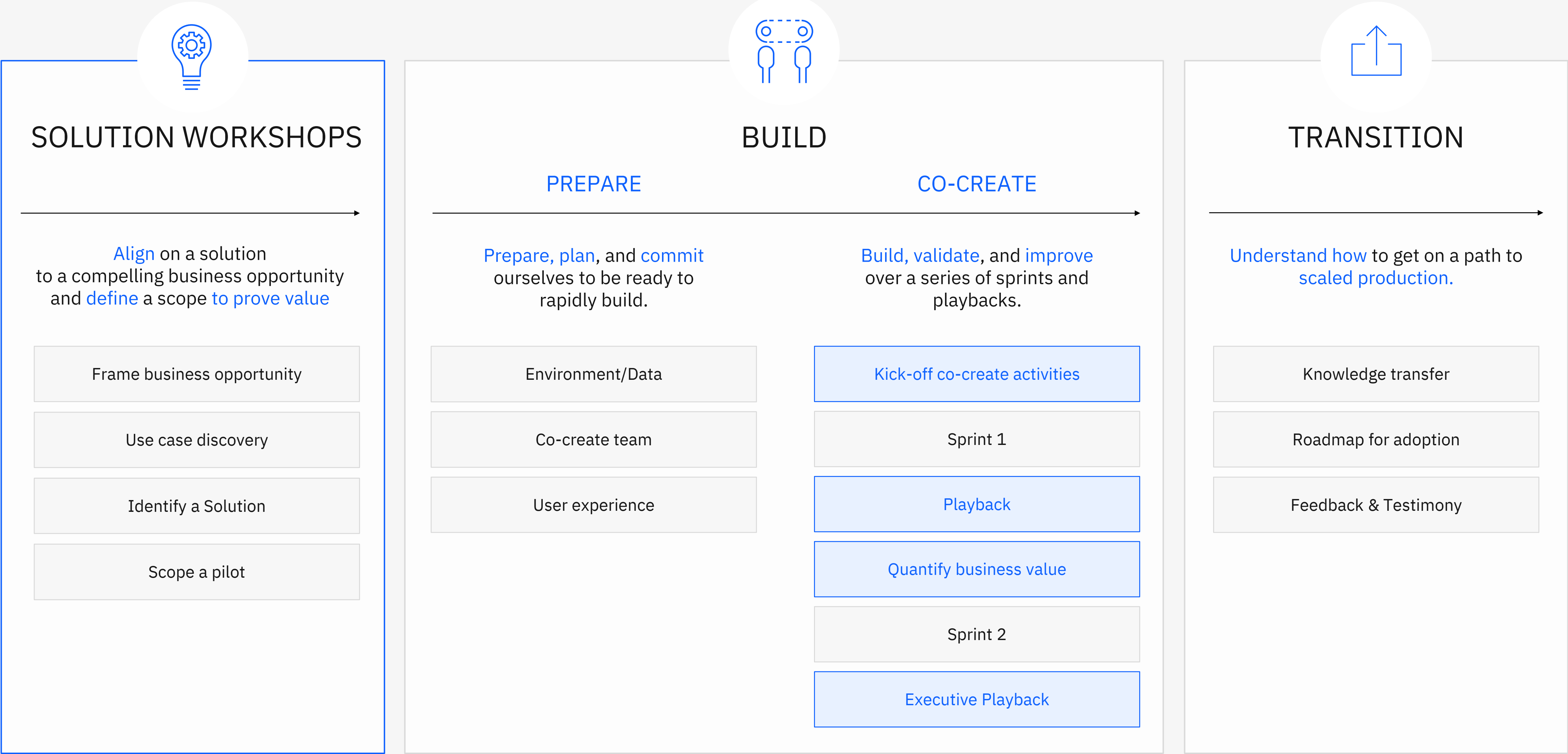


Platform Engineers

Build and enable rapid prototyping and deployment of pilots through reliable, reusable infrastructure

Pilot Engineering Method

Timeline



— Client input needed

Your commitment

Solution Workshops (2-6h)

- Framing
- Discovery
- Solutioning
- Scoping

Format

- In-person
- Remote

Co-create Sessions (15min-1h)

- Weekly Meeting
- Executive Playback

Joint Reference

Ideal Participants for Maximum Value:

Business Stakeholders:

Understand the strategy, current needs, goals, and challenges.

IT Experts:

Know the current architecture, future requirements, and technical constraints.

End Users:

Actual users or those who clearly understand their needs and how they will use the solution.

Platform and Tools:

- Workshops



- Team Communications



- Project management



- Repositories, Design and code



Thanks

